700447
~~700496~~

51845 5582

DORAL B1G1F #~~700832~~ / NEW BRAND INTRO PROMOTION

COMPLETED 3/5/97

					DORAL	APRIL B1G1F INTRO #700447			
ACCT #	EFT NO.	PO #	ACCOUNT NAME	CALCULATIONS	FF BOX 100 (6M) (23993)	LT BOX 100 (6M) (23994)	TOTAL ORDER $ AMOUNT	ARRIVAL DATE	#SKUS/ B1G1F DISPLAYS (ITEM #526424) (1/SKU-4CTN)
DIV #1622									#/DISPLAYS PER DIRECT ACCOUNT
026300	3065	NO	AUER	6.40	7	7		3/31/97	96
							P/Pymt	$49.00	105
180000	1550	ARRIVAL DATE	ELMIRA	3.20	4	4		3/31/97	48
							P/Pymt	$28.00	60
186350	3349	NO	F & T DISTR.	2.93	3	3		3/31/97	44
							P/Pymt	$21.00	45
236370	N/A	NO	GRAYS WHLS	2.40	3	3		3/31/97	36
							P/Pymt	$21.00	45
278580	NO	REQUIRED	HERKIMER	35.87	36	36		3/31/97	538
		Use 'Judy'					P/Pymt	$252.00	540
533288	2071	NO	JONES McINTOSH	12.93	13	13		3/31/97	194
							P/Pymt	$91.00	195
332400	N/A	NO	KEYCO	1.47	2	2		3/31/97	22
							P/Pymt	$14.00	30
332520	N/A	NO	KEYSTONE	1.07	2	2		3/31/97	16
							P/Pymt	$14.00	30
332880	1890	NO	KEY STORES	0.53	1	1		3/31/97	8
							P/Pymt	$7.00	15
375878	N/A	NO	McLANE NE	54.93	55	55	12Y-38 PA-16 OH-1	3/31/97	824
			(Consolidated #607865) D.Cook appt @(315)476-4021	(Letourneau will order/ Sams)	~~14-CT/ 20-MA/ 3-NH/ 4-NJ/ 47-NY/ 6-OH/ 85-PA/ 0 2-RI~~			$385.00	825
094931	3509	NO	MID VALLEY	4.00	4	4		3/31/97	60
							P/Pymt	$28.00	60
442680	1576	ARRIVAL DATE	MOUNTAIN CNDY	13.33	14	14		3/31/97	200
							P/Pymt	$98.00	210
447000	1052	ARRIVAL DATE	MUTUAL WHSL	4.40	5	5		3/31/97	66
							P/Pymt	$35.00	75
162800	1448	YES	N.DRESSLER (KLEIN)	25.73	26	26		3/31/97	386
					~~ALL PA USE~~			$182.00	390
468800	N/A	NO	NORTH COUNTRY	2.00	2	2		3/31/97	30
							P/Pymt	$14.00	30
570300	N/A	ARRIVAL DATE	SCHEIDELMAN	1.60	2	2		4/1/97	24
			Tues/Thurs Delivery				P/Pymt	$14.00	30
				163.20	179	179		SLEEVES	2685

16
8
34
26

7071-8226
7072-3972
7072-4440
7072-4783
~~7072~~ 7072-1195
7072-5246
7072-7509
7072-5769
7072-8020
7073-0598
7072-8374
7072-9016
7072-6365
7072-6978
7072-0749
7072-2776

SWFINBOX.XLS(2/26/97)

ATTN: SUE WRIGHT (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/jgyy0000

700447

51845 5583

				DORAL			
ACCT #	EFT NO.	PO #	ACCOUNT NAME	FF BOX 100 (6M) (23993)	LT BOX 100 (6M) (23994)	TOTAL ORDER $ AMOUNT	ARRIVAL DATE
DIV #1622							
028300	3065	NO	AUER	7	7	603.20	3/31/97
180000	1550	033197	ELMIRA	4	4	344.68 ✓	3/31/97
186350	3349	NO	F & T DISTR.	3	3	263.93 ✓	~~3/31/97~~ 4-1-97
256375	N/A	NO	GRAYS WHLS	3	3	269.34 ✓	~~3/31/97~~ 4-1-97
278580	NO	REQUIRED Does "Judy"	HERKIMER	36	36	3,232.07 ✓	3/31/97
533288	2071	NO	JONES McINTOSH	13	13	1,126.22 ✓	3/31/97
332400	N/A	NO	KEYCO	2	2	339.56 ✓	3/31/97
332520	N/A	NO	KEYSTONE	2	2	179.56 ✓	3/31/97
332880	1890	NO	KEY STORES	1	1	161.17 ✓	3/31/97
094531	3509	NO	MID VALLEY	4	4	644.68 ✓	3/31/97
442680	1576	033197	MOUNTAIN CNDY	14	14	1,206.40 ✓	3/31/97
447008	1052	033197	MUTUAL WHSL	5	5	430.86 ✓	3/31/97
162800	1448	YES	N.DRESSLER (KLEIN)	26	26	4,190.44 ✓	3/31/97
468800	N/A	NO	NORTH COUNTRY	2	2	179.56 ✓	~~3/31/97~~ 4-1-97
570300	N/A	040197	SCHEIDELMAN (TUES/THURS DELIVERY)	2	2	172.34 ✓	4/1/97

SWISHMOUSE(R)(W)

ATTN: SUE WRIGHT (FAX #2156)

FROM: J. CAMPBELL (718-634-4179; FAX: 718-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/jgyy0000

700447

DORAL B1G1F #~~700032~~ / NEW BRAND INTRO PROMOTION

51845 5584

COMPLETED

3/5/97

7073-5698

DORAL APRIL B1G1F INTRO #700447

ACCT #	EFT NO.	PO #	ACCOUNT NAME	CALCULATIONS	FF BOX 100 (6M) (23993)	LT BOX 100 (6M) (23994)	TOTAL ORDER $ AMOUNT	ARRIVAL DATE	#SKUS/ B1G1F DISPLAYS (ITEM #526424) (1/SKU-4CTN)	
DIV #1623										
160600	3475	ARRIVAL DATE	DONAHUE	4.00	4	4		3/31/97	60	5705
							P/Pymt	$28.00	60	
315288	1010	REQUIRED	DOWLINGS	12.40	13	13		3/31/97	186	
		Use 'JUDY'	SHIP VAP & S/REP SAME DATE		~~States: 1-NH / 29-VT~~	29	P/Pymt	$91.00	195	+ 435 (~~4/3~~)
194040	3270	NO	FINKLE	17.33	~~18~~ 23	~~18~~ 23	11.5	3/31/97	~~260~~ 345	- 5707
							P/Pymt	~~$120.00~~ 345	~~270~~	
509977	3361	NO	H. FOURTINS	16.53	~~11~~ 10 7	~~11~~ 10 7	4/7	~~3/31/97~~ 8.5	248	120 5716
			(2 SHIPMENTS / PRDT & SLEEVES)				4/10 P/Pymt	$119.00	255	125 5723
335710	N/A	NO	KINGSTON	3.73	4	4		3/31/97	56	5715
							P/Pymt	$28.00	60	
356150	1160	NO	LAVIN CANDY	2.00	2	2		3/31/97	30	5702
							P/Pymt	$14.00	30	
431520	N/A	NO	MOHAWK	0.93	1	1		3/31/97	14	5709
							P/Pymt	$7.00	15	
647510	1601	ARRIVAL DATE	TRADING PORT	2.00	2	2		3/31/97	30	5714
							P/Pymt	$14.00	30	
619822	3481	NO	WUSTEFELD	1.47	2	2		3/31/97	22	5712
							P/Pymt	$14.00	30	
611800	3337	NO	STD ROSENBAUM	12.00	12	12		3/31/97	180	5710
							P/Pymt	$84.00	180	
				72.40	75	75		SLEEVES	1125	

34 14 34 24

SWFINBOX.XLS(2/25/97)

ATTN: SUE WRIGHT (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/jgyy0000

				DORAL			
ACCT #	EFT NO.	PO #	ACCOUNT NAME	FF BOX 100 (6M) (23993)	LT BOX 100 (6M) (23994)	TOTAL ORDERS AMOUNT	ARRIVAL DATE
DIV #1623							
160600	3475	033197	DONAHUE	4	4 ✓	351.90	3/31/97
315288	1010	REQUIRED	DOMLINGS	13	13	1,588.22	3/31/97
		Use "JUDY"	S/Reps	29	29 ✓	3542.95	4.3.97
194040	3270	NO	FINKLE Mimi Popper	~~16~~ 23	~~16~~ 23	~~1,551.98~~ 1981.94	3/31/97
509977	3361	NO	H. FOURTINS	10	10	861.71	4/7/97
				7	7 ✓	603.20	4/10/97
335710	N/A	NO	KINGSTON	4	4 ✓	359.12	3/31/97
356160	1160	NO	LAVIN CANDY	2	2	172.34	3/31/97
431820	N/A	NO	MOHAWK	1	1	✓ 89.78	3/31/97
647510	1601	033197	TRADING PORT	2	2	✓ 172.34	3/31/97
619822	3481	NO	WUESTEFELD	2	2	✓ 172.34	3/31/97
611800	3337	NO	STD ROSENBAUM	12	12	✓ 1,034.05	3/31/97

ATTN: SUE WRIGHT (FAX #2160)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/jgyy0000

700447

DORAL B1G1F #~~700632~~ / NEW BRAND INTRO PROMOTION

51845 5586

3/6/97

7074-3972

DORAL APRIL B1G1F INTRO #700447

ACCT #	EFT NO.	PO #	ACCOUNT NAME	CALCULATIONS	FF BOX 100 (6M) (23993)	LT BOX 100 (6M) (23994)	TOTAL ORDER $ AMOUNT	ARRIVAL DATE	#SKUS/ B1G1F DISPLAYS (ITEM #526424) (1/SKU-4CTN)	
DIV #1626										
124920	2091	NO	FRANK COLUCCI	0.53	1	1		3/31/97	8	3981
							P/Pymt	$7.00	15	
586440	N/A	NO	SHOSHO	0.80	1	1		3/31/97	12	3983
							P/Pymt	$7.00	15	
088080	1657	NO	J.A. CALDERON	6.53	7	7		3/31/97	98	3991
							P/Pymt	$49.00	105	
044880	1558	NO	A.D. BEDELL	0.93	1	1		3/31/97	14	3992
							P/Pymt	$7.00	15	
655364	3273	NO	BRU-CEL	1.60	2	2		3/31/97	24	3996
							P/Pymt	$14.00	30	
081120	3444	NO	BUFFALO TOB	2.93	3	3		3/31/97	44	3977
							P/Pymt	$21.00	45	
129850	N/A	NO	COOK WHSL	0.93	1	1		3/31/97	14	3984
							P/Pymt	$7.00	15	
154180	1317	NO	DERIGO SALES	9.73	10	10		3/31/97	146	3985 –
							P/Pymt	$70.00	150	
336660	1017	ARRIVAL DATE	E.P. KIRST	11.87	12	12		4/2/97	178	3988 –
							P/Pymt	$84.00	180	
331440	NO	ARRIVAL DATE	J. KERN & SONS	0.93	1	1		3/31/97	14	3982
							P/Pymt	$7.00	15	
026040	1588	NO	M. ATTEA	1.20	2	2		3/31/97	18	3986
							P/Pymt	$14.00	30	
317880	1084	NO	R.L. JONES	2.40	3	3		3/31/97	36	3994
							P/Pymt	$21.00	45	
842166	1926	YES	TOPS (W.FARMS)	32.00	32	32		3/31/97	480	X
							P/Pymt	$224.00	No Displays	
649920	1519	ARRIVAL DATE	TRIPIFOODS	62.67	63	63	Ship R 3/24/97	3/31/97	940	3989
	Call for appt @ (716) 822-7400 (#672483)				~~STATES: 07 NY/3 OH/22 PA~~		P/Pymt	$441.00	945	
				135.07	139	139		SLEEVES	1590	

8 ✓ 12 ✓ ✓ ✓ ✓ ✓ 16 ✓ ✓ 192 ✓ 16 ✓ 16 ✓ 42 ✓ ✓ ✓

COMPLETED

SWFINBOX.XLS(2/26/97)

ATTN: SUE WRIGHT (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

1

Source: https://www.industrydocuments.ucsf.edu/docs/jgyy0000

				DORAL			
ACCT #	EFT NO.	PO #	ACCOUNT NAME	FF BOX 100 (6M) (23993)	LT BOX 100 (6M) (23994)	TOTAL ORDER $ AMOUNT	ARRIVAL DATE
DIV #1626							
124928	2091	NO	FRANK COLUCCI	1	1	✓ 86.17	3/31/97
686440	N/A	NO	SHOSHO	1	1	✓ 86.56	3/31/97
088080	1657	NO	J.A. CALDERON	7	7	✓ 615.83	3/31/97
044880	1588	NO	A.D. BEDELL	1	1	✓ 86.17	3/31/97
655364	3273	NO	BRU-CEL	2	2	✓ 322.34	3/31/97
081120	3444	NO	BUFFALO TOB	3	3	✓ 258.51	3/31/97
129858	N/A	NO	COOK WHSL	1	1	✓ 89.78	~~3/31/97~~ 4-1-97
154180	1317	NO	DERIGO SALES	10	10	✓ 861.71	3/31/97
336660	1617	040297	E.P. KIRST (WED. DELIVERY)	12	12	✓ 1,034.95	4/2/97
331440	NO	033197	J. KERN & SONS	1	1	✓ 89.78	3/31/97
026040	1588	NO	M. ATTEA	2	2	✓ 172.34	3/31/97
317880	1684	NO	R.L. JONES	3	3	✓ 258.51	~~3/31/97~~ 4-1-97
842166	1926	REQUIRED USE 'RENEE'	TOPS (NFARMS)	32	32	✓ 2,757.46	3/31/97
649120	1619	033197	TRIPIFOODS	~~63~~ 56	~~63~~ 56	✓ ~~5,448.94~~	3/31/97

4825.55 NY 56
967.03 PA 6
182.17 OH 1

ATTN: SUE WRIGHT (FAX #2158)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/jgyy0000

700447

DORAL B1G1F #~~700032~~ / NEW BRAND INTRO PROMOTION

51845 5588

COMPLETED 3/6/97

7074-4005

					DORAL APRIL B1G1F INTRO #700447				
ACCT #	EFT NO.	PO #	ACCOUNT NAME	CALCULATIONS	FF BOX 100 (6M) (23993)	LT BOX 100 (6M) (23994)	TOTAL ORDER $ AMOUNT	ARRIVAL DATE	#SKUS/ B1G1F DISPLAYS (ITEM #526424) (1/SKU-4CTN)
DIV #1638									
023880	1986	REQUIRED	ASSOC. GROC.	4.67	5	5		3/31/97	70
		Use 'Judy'			~~STATES: 4 NH/ 1 VT~~		P/Pymt	$35.00	75
091800	3291	NO	CAPITAL CANDY	7.73	8	8		3/31/97	116
					~~STATES: 1 NH/ 7 VT~~		P/Pymt	$56.00	120
211050	2085	NO	J. GALANES	0.93	1	1		3/31/97	14
					~~(ALL VT Use)~~		P/Pymt	$7.00	15
281200	1256	NO	HIBBERT & McGEE	6.80	7	7		3/31/97	102
					25	25	375 SRqs P/Pymt	$49.00	105
396640	3060	NO	MANCHESTER	8.00	8	8		3/31/97	120
							P/Pymt	$56.00	120
251520	NO	NO	N.G. GURNSEY	3.60	4	4		3/31/97	54
							P/Pymt	$28.00	60
462720	3389	ARRIVAL DATE	N.H. TOBACCO	5.47	~~5~~ 9	~~5~~ 9		3/31/97	~~82~~
							P/Pymt	~~$42.00~~ 63	~~90~~ 135
204600	3255	NO	SAM FRANK INC	8.93	~~5~~ 6 10	~~5~~ 6 10		3/31/97	~~134~~
							SRqs P/Pymt	~~$63.00~~ 42	~~135~~ 90
648240	1835	NO	TBI	12.67	13	13		3/31/97	190
							P/Pymt	$91.00	195
				~~58.80~~	61	61		SLEEVES	915
			REGION TOTALS	429.47	454	454		SLEEVES	6315
			Region Allocation	523	(Original Allocation: 656)				
				-454					
			Residual	69					

14

4272

4274

4273 375 4/3-428

4290

4277

4289

4278 4/3 150 4296 90

4292-

SWFINBOX.XLS(2/26/97)

ATTN: SUE WRIGHT (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/jgyy0000

02/27/97 14:14 0910 741 3907 RJR CUS FIN SVCS 001/005

				DORAL			
ACCT #	EFT NO.	PO #	ACCOUNT NAME	FF BOX 100 (6M) (23993)	LT BOX 100 (6M) (23994)	TOTAL ORDER $ AMOUNT	ARRIVAL DATE
DIV #1638							
023880	1385	REQUIRED Use 'Judy'	ASSOC. GROC.	5	5	✓ 895.86	3/31/97
091800	3291	NO	CAPITAL CANDY	8	8	✓ 991.80	3/31/97
211050	2685	NO	J. GALANES	1	1	✓ 122.17	3/31/97
281200	1258	NO	HIBBERT & McGEE SKUs	7 25	7 25	✓ 867.83 ✓ 3099.38	3/31/97 4-3-97
396840	3040	NO	MANCHESTER	8	8	✓ 1,433.37	3/31/97
251520	NO	NO	N.G. GURNSEY	4	4	✓ 731.12	3/31/97
462720	3581	053197	S.H. TOBACCO	~~9~~ 9	~~9~~ 9	✓ ~~1,085.65~~ 1628.78	3/31/97
204800	3285	NO 6	SAM FRANK INC SKUs	~~6~~ 6 10	~~6~~ 6 10	✓ ~~1,000.81~~ (733.03) ✓ 1221.71	3/31/97 4-3-97
648240	1836	NO	TBI	13	13	✓ 2,329.22	3/31/97

733.03

(4)

entered 2-26-97
Becky

ATTN: SUE WRIGHT (FAX #2156)

FROM: J. CAMPBELL (716-634-4178; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/jgyy0000

V-700447.XLS(3/6/97)

PACKING PAYMENT VOUCHER REQUEST FORM

DORAL BOX B1G1F / #700447 (Pre-Sleeved)

VOUCHERS FOR DIRECT ACCOUNT PACKING PAYMENTS WILL BE MAILED TO RJR MANAGER 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE FOR ANY FORMS NOT FAXED TO ROU.

DIV	SIS#	ACCOUNT NAME	TOTAL #/6M CASES (2 STYLES: FF BOX 100 / LT BOX 100	TOTAL #/ 6M CASES ORDERED TO PACK PROMOTION	PACKING PAYMENT ($14 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 4/7/97	ADDITIONAL ORDERING INFORMATION NEEDED (PO#s, etc.)
R. DUSZYNSKI								
1626	649920	TRIPIFOODS	940	126 (31.5)	$441.00	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A
1626	842166	TOPS (W. FARMS)	480	64	$0.00	*NO PACKING PAYMENT (DISPLAYS SENT TO STORES)*		

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

Source: https://www.industrydocuments.ucsf.edu/docs/jgyy0000

V-700447_XLS(3/6/97)

PACKING PAYMENT VOUCHER REQUEST FORM

DORAL BOX B1G1F / #700447 (Pre-Sleeved)

VOUCHERS FOR DIRECT ACCOUNT PACKING PAYMENTS WILL BE MAILED TO RJR MANAGER 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE FOR ANY FORMS NOT FAXED TO ROU.

DIV	SIS#	ACCOUNT NAME	TOTAL #/6M CASES (2 STYLES: FF BOX 100 / LT BOX 100	TOTAL #/ 6M CASES ORDERED TO PACK PROMOTION	PACKING PAYMENT ($14 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 4/7/97	ADDITIONAL ORDERING INFORMATION NEEDED (PO#s, etc.)
A. ZECCA								
1626	655364	BRU-CEL	24	~~1~~ 1	$14.00	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A
1626	180000	ELMIRA DISTRIBUTING	48	~~2~~ 2	$28.00	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A
1626	186350	F&T DISTRIBUTING	44	~~1~~ 1.5	$21.00	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A
1626	088080	J. A. CALDERON	98	~~3~~ 3.5	$49.00	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A
1626	317880	R L JONES & SONS	36	~~1~~ 1.5	$21.00	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

Source: https://www.industrydocuments.ucsf.edu/docs/jgyy0000

V-700447.XLS(3/6/97)

PACKING PAYMENT VOUCHER REQUEST FORM

DORAL BOX B1G1F / #700447 (Pre-Sleeved)

VOUCHERS FOR DIRECT ACCOUNT PACKING PAYMENTS WILL BE MAILED TO RJR MANAGER 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE FOR ANY FORMS NOT FAXED TO ROU.

DIV	SIS#	ACCOUNT NAME	TOTAL #/6M CASES (2 STYLES: FF BOX 100 / LT BOX 100	TOTAL #/ 6M CASES ORDERED TO PACK PROMOTION	PACKING PAYMENT ($14 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 4/7/97	ADDITIONAL ORDERING INFORMATION NEEDED (PO#s, etc.)
J. McLEAN								
1622	094931	MID-VALLEY	60	~~8~~ 2	$28.00	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A
1622	332400	KEYCO	22	~~1~~ 1	$14.00	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A
1622	332520	KEYSTONE	16	~~1~~ 1	$14.00	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A
1636	509977	H. FOURTINS (Includes H.F. #203290)	248	~~34~~ 8.5	$119.00	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A
1622	447000	MUTUAL WHLS	66	~~10~~ 2.5	$35.00	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A
1622	162800	N. DRESSLER / KLEIN	386	~~52~~ 13	$182.00	X MGR/ ___ ACCT	SHIPPED: (Y / N)	PO # HAS BEEN REQUESTED

Mountain (sent to acct)

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

Source: https://www.industrydocuments.ucsf.edu/docs/jgyy0000

V-700447.XLS(3/6/97)

PACKING PAYMENT VOUCHER REQUEST FORM

DORAL BOX B1G1F / #700447 (Pre-Sleeved)

VOUCHERS FOR DIRECT ACCOUNT PACKING PAYMENTS WILL BE MAILED TO RJR MANAGER 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE FOR ANY FORMS NOT FAXED TO ROU.

DIV	SIS#	ACCOUNT NAME	TOTAL #/6M CASES (2 STYLES: FF BOX 100 / LT BOX 100	TOTAL #/ 6M CASES ORDERED TO PACK PROMOTION	PACKING PAYMENT ($14 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 4/7/97	ADDITIONAL ORDERING INFORMATION NEEDED (PO#s, etc.)
S. SCHWALM								
1622	278580	HERKIMER WHOLE. CO.	538	~~72~~ 18	$252.00	X MGR/ ___ ACCT	SHIPPED: (Y / N)	PO # HAS BEEN REQUESTED
1622	533288	JONES MCINTOSH INC	194	~~26~~ 6.5	$91.00	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A
1622	026300	AUER	96	~~14~~ 3.5	$49.00	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

Source: https://www.industrydocuments.ucsf.edu/docs/jgyy0000

V-700447.XLS(2/6/97)

PACKING PAYMENT VOUCHER REQUEST FORM

51845 5594

DORAL BOX B1G1F / #700447 (Pre-Sleeved)

VOUCHERS FOR DIRECT ACCOUNT PACKING PAYMENTS WILL BE MAILED TO RJR MANAGER 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE FOR ANY FORMS NOT FAXED TO ROU.

DIV	SIS#	ACCOUNT NAME	TOTAL #/6M CASES (2 STYLES: FF BOX 100 / LT BOX 100	TOTAL #/ 6M CASES ORDERED TO PACK PROMOTION	PACKING PAYMENT ($14 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 4/7/97	ADDITIONAL ORDERING INFORMATION NEEDED (PO#s, etc.)
D. KEENEY / S. SCHWALM								
1622	375878	McLANE NORTHEAST	824	110 27.5	$385.00	X MGR/ ___ACCT	SHIPPED: (Y / N)	N/A

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

Source: https://www.industrydocuments.ucsf.edu/docs/jgyy0000

V-700447.XLS(3/6/97)

51845 5595

PACKING PAYMENT VOUCHER REQUEST FORM

DORAL BOX B1G1F / #700447 (Pre-Sleeved)

VOUCHERS FOR DIRECT ACCOUNT PACKING PAYMENTS WILL BE MAILED TO RJR MANAGER 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE FOR ANY FORMS NOT FAXED TO ROU.

DIV	SIS#	ACCOUNT NAME	TOTAL #/6M CASES (2 STYLES: FF BOX 100 / LT BOX 100	TOTAL #/ 6M CASES ORDERED TO PACK PROMOTION	PACKING PAYMENT ($14 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 4/7/97	ADDITIONAL ORDERING INFORMATION NEEDED (PO#s, etc.)
C. ALESSANDRA								
1626	154180	DERIGO SALES	146	~~20~~ 5	$70.00	X MGR/ ___ACCT	SHIPPED: (Y / N)	N/A
1626	336660	E.P. KIRST & SONS	178	~~24~~ 6	$84.00	X MGR/ ___ACCT	SHIPPED: (Y / N)	N/A
1626	044880	A.D. BEDELL	15	~~2~~ .5	$7.00	X MGR/ ___ACCT	SHIPPED: (Y / N)	N/A
1626	026040	M. ATTEA	18	~~1~~ 1	$14.00	X MGR/ ___ACCT	SHIPPED: (Y / N)	N/A
1626	081120	BUFFALO TOBACCO PROD	44	~~6~~ 1.5	$21.00	X MGR/ ___ACCT	SHIPPED: (Y / N)	N/A

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

Source: https://www.industrydocuments.ucsf.edu/docs/jgyy0000

V-700447.XLS(3/6/97)

PACKING PAYMENT VOUCHER REQUEST FORM

51845 5596

DORAL BOX B1G1F / #700447 (Pre-Sleeved)

VOUCHERS FOR DIRECT ACCOUNT PACKING PAYMENTS WILL BE MAILED TO RJR MANAGER 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE FOR ANY FORMS NOT FAXED TO ROU.

DIV	SIS#	ACCOUNT NAME	TOTAL #/6M CASES (2 STYLES: FF BOX 100 / LT BOX 100	TOTAL #/ 6M CASES ORDERED TO PACK PROMOTION	PACKING PAYMENT ($14 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 4/7/97	ADDITIONAL ORDERING INFORMATION NEEDED (PO#s, etc.)
H. BATTLE								
1638	023880	ASSOCIATED GROCERS	70	~~10~~ 2.5	$35.00	X MGR/ ___ ACCT	SHIPPED: (Y / N)	HB TO PROVIDE PO #
1638	396640	MANCHESTER TOBACCO	120	~~16~~ 4	$56.00	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A
1638	251520	N.G. GURNSEY	54	~~8~~ 2	$28.00	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A
1638	462720	N.H. TOBACCO	135	~~18~~ 4.5	$63.00	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A
1638	648240	TBI CORPORATION	190	~~26~~ 6.5	$91.00	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

Source: https://www.industrydocuments.ucsf.edu/docs/jgyy0000

V-700447.XLS(3/6/97)

51845 5597

PACKING PAYMENT VOUCHER REQUEST FORM

DORAL BOX B1G1F / #700447 (Pre-Sleeved)

VOUCHERS FOR DIRECT ACCOUNT PACKING PAYMENTS WILL BE MAILED TO RJR MANAGER 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE FOR ANY FORMS NOT FAXED TO ROU.

DIV	SIS#	ACCOUNT NAME	TOTAL #/6M CASES (2 STYLES: FF BOX 100 / LT BOX 100	TOTAL #/ 6M CASES ORDERED TO PACK PROMOTION	PACKING PAYMENT ($14 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 4/7/97	ADDITIONAL ORDERING INFORMATION NEEDED (PO#s, etc.)
R. TANCHYK				To Accts				
1638	091800	CAPITAL CANDY	116	~~16~~ 4	$56.00	___MGR/ X ACCT	SHIPPED: (Y / N)	N/A
1623	315288	DOWLINGS INC.	195	~~26~~ 6.5	$91.00	___MGR/ X ACCT	SHIPPED: (Y / N)	RT TO PROVIDE PO #
1623	211050	J. GALANES	15	~~2~~ 1.5	$7.00	___MGR/ X ACCT	SHIPPED: (Y / N)	N/A
1638	281200	HIBBERT & MCGEE INC	102	~~14~~ 3.5	$49.00	___MGR/ X ACCT	SHIPPED: (Y / N)	N/A
1623	442680	MOUNTAIN CANDY	200	~~28~~ 7	$98.00	___MGR/ X ACCT	SHIPPED: (Y / N)	N/A
1638	204600	SAM FRANK	90	~~12~~ 3	$42.00	___MGR/ X ACCT	SHIPPED: (Y / N)	N/A
1623	611800	STD ROSENBAUM	180	~~24~~ 6	$84.00	___MGR/ X ACCT	SHIPPED: (Y / N)	N/A

JMcLean

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

Source: https://www.industrydocuments.ucsf.edu/docs/jgyy0000

V-700447.XLS(3/6/97)

51845 5598

PACKING PAYMENT VOUCHER REQUEST FORM

DORAL BOX B1G1F / #700447 (Pre-Sleeved)

VOUCHERS FOR DIRECT ACCOUNT PACKING PAYMENTS WILL BE MAILED TO RJR MANAGER 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE FOR ANY FORMS NOT FAXED TO ROU.

DIV	SIS#	ACCOUNT NAME	TOTAL #/6M CASES (2 STYLES: FF BOX 100 / LT BOX 100	TOTAL #/ 6M CASES ORDERED TO PACK PROMOTION	PACKING PAYMENT ($14 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 4/7/97	ADDITIONAL ORDERING INFORMATION NEEDED (PO#s, etc.)
R. SMITH								
1622	468800	NORTH COUNTRY (Handled by S/Rep 162201)	30	~~1~~ 1	$14.00	X MGR/ ___ACCT	SHIPPED: (Y / N)	N/A
1622	236370	GRAYS WHSL (Handled by S/Rep ~~162202~~ 162201)	36	~~6~~ 1.5	$21.00	X MGR/ ___ACCT	SHIPPED: (Y / N)	N/A
1622	332880	KEY STORES (Handled by S/Rep 162208)	8	~~2~~ .5	$7.00	X MGR/ ___ACCT	SHIPPED: (Y / N)	N/A
1622	570300	SCHEIDELMAN, INC (Handled by S/Rep 162206)	24	~~1~~ 1	$14.00	X MGR/ ___ACCT	SHIPPED: (Y / N)	N/A

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V-700447.XLS(3/6/97)

PACKING PAYMENT VOUCHER REQUEST FORM

DORAL BOX B1G1F / #700447 (Pre-Sleeved)

VOUCHERS FOR DIRECT ACCOUNT PACKING PAYMENTS WILL BE MAILED TO RJR MANAGER 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE FOR ANY FORMS NOT FAXED TO ROU.

DIV	SIS#	ACCOUNT NAME	TOTAL #/6M CASES (2 STYLES: FF BOX 100 / LT BOX 100	TOTAL #/ 6M CASES ORDERED TO PACK PROMOTION	PACKING PAYMENT ($14 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 4/7/97	ADDITIONAL ORDERING INFORMATION NEEDED (PO#s, etc.)
R. WESTENBERGER								
1623	160600	DONAHUE TOBACCO (Handled by S/R 162302)	60	~~2~~ 2	$28.00	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A
1623	194040	FINKLE (Handled by S/R 162303)	345	~~46~~ 11.5	$161.00	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A
1623	335710	KINGSTON CANDY (Handled by S/R 162305)	56	~~2~~ 2	$28.00	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A
1623	356150	LAVIN (Handled by S/R 162301)	30	~~1~~ 1	$14.00	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A
1623	431520	MOHAWK (Handled by S/R 162303)	14	~~2~~ 2.5	$7.00	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A
1623	647510	TRADING PORT (Handled by S/R 162303)	30	~~1~~ 1	$14.00	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A
1623	619822	WUSTEFELD (Handled by S/R 162303)	22	~~1~~ 1	$14.00	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

Source: https://www.industrydocuments.ucsf.edu/docs/jgyy0000

V-700447.XLS(3/6/97)

PACKING PAYMENT VOUCHER REQUEST FORM

Invoice

51845 5600

DORAL BOX B1G1F / #700447 (Pre-Sleeved)

Date 3/31/97

#4 Pymt

VOUCHERS FOR DIRECT ACCOUNT PACKING PAYMENTS WILL BE MAILED TO RJR MANAGER 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE FOR ANY FORMS NOT FAXED TO ROU.

DIV	SIS#	ACCOUNT NAME	TOTAL #/6M CASES (2 STYLES: FF BOX 100 / LT BOX 100	TOTAL #/ 6M CASES ORDERED TO PACK PROMOTION	PACKING PAYMENT ($14 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 4/7/97	ADDITIONAL ORDERING INFORMATION NEEDED (PO#s, etc.)
R. NOONAN								
1626	129850	COOK WHSL (Handled by S/Rep 162602)	14	2 1/2	~~$8.40~~ $7	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A
1626	124920	F. COLUCCI (Handled by S/Rep 162601)	8	2 1/2	~~$8.40~~ $7	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A
	586440	SHOSHO (Handled by S/Rep 162601)	12	2 1/2	~~$8.40~~ $7	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A
1626	331440	JACOB KERN (Handled by S/Rep 162601)	14	2 1/2	~~$8.40~~ $7	X MGR/ ___ ACCT	SHIPPED: (Y / N)	N/A

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

Source: https://www.industrydocuments.ucsf.edu/docs/jgyy0000

BUY 1 GET 1 FREE

1 DISPLAY = 4 CARTONS (2 CARTONS EACH OF 2 STYLES) = 20 OFFERS

ONE 6M CASE = 7.5 DISPLAYS (2 (6M) BRANDSTYLES = 15 DISPLAYS)

FORMULA FOR PACKING PAYMENT:

#/LIVE PACKS PER 6M CASE (75) x TOTAL #/CASES SHIPPED / 60 (12M CASE) x $14 = PACKING PAYMENT

G=Gratis Pack L=Live Pack (1 Offer = 1 Gratis and 1 Live Pack)

Total Box

		6M CASE FF MEN BOX			6M CASE LT MEN BOX			
		1 OFFER	1 OFFER	Extra	1 OFFER	1 OFFER	Extra	
One Display	1 ctn							1 ctn
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